

KOGAN SUPER

Product Disclosure Statement

RETAIL DIVISION
MERCER SUPER TRUST

19 AUGUST 2019

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You should consider all the information in this Product Disclosure Statement (PDS), the *Product Guide* and the *Insurance Guide* before making a decision about this product.

This PDS is a summary of the main features of Kogan Super. Kogan Super is a plan in the Retail Division of the Mercer Super Trust ABN 19 905 422 981. This PDS contains references to important information in the *Product Guide* and *Insurance Guide*. These guides form part of this PDS.

The information provided in this PDS is of a general nature only and does not take into account your personal financial objectives, situation or needs. You should use this information to consider whether it suits your investment objectives, financial situation or needs. You should consider obtaining financial advice from your financial adviser tailored to your personal circumstances before making a decision.

You can get this PDS, the *Product Guide* and the *Insurance Guide* free of charge at kogansuper.com.au/documents or by calling the Helpline on 1800 517 212 to request a copy.

The information in this PDS and the guides may change. You can get updated information that is not materially adverse at kogansuper.com.au or by calling the Helpline to request a copy of the information to be electronically sent to you free of charge. We will tell you about changes that are materially adverse as required by law.

Where we use the term Customer in this PDS, we mean a member of Kogan Super.

1. About Kogan Super

Kogan Super is a plan in the Retail Division of the Mercer Super Trust.

The Mercer Super Trust is a registered superannuation fund made up of a Corporate Superannuation Division, a Personal Superannuation Division, Retail Division and an Allocated Pension Division. Mercer Superannuation (Australia) Limited (MSAL) ABN 79 004 717 533 AFSL 235906 is the trustee of the Mercer Super Trust and issues this PDS and the guides that are part of the PDS.

Mercer Outsourcing (Australia) Pty Ltd (MOAPL) ABN 83 068 908 912 AFSL 411980 , Mercer Investments (Australia) Limited (MIAL) ABN 66 008 612 397 AFSL 244385 , Mercer Financial Advice (Australia) Pty Ltd (MFAAPL) ABN 76 153 168 293 AFSL 411766 , Kogan Superannuation Pty Ltd ABN 58 631 662 710 and the insurer of Kogan Super, AIA Australia Limited (AIA) ABN 79 004 837 861 AFSL 230043 (Insurer) are named in this PDS, the *Product Guide* and the *Insurance Guide*.

These entities have consented to being so named.

Kogan Super is promoted by Kogan Superannuation Pty Ltd, authorised representative number 001276987 (Kogan Superannuation). Kogan Superannuation is an authorised representative of MSAL ABN 79 004 717 533 AFSL 235906. Kogan Superannuation is a wholly owned subsidiary of Kogan.com Ltd ABN 96 612 447 293 (Kogan).

MSAL, MOAPL, MIAL and MFAAPL are wholly owned subsidiaries of Mercer (Australia) Pty Ltd ABN 32 005 315 917 (Mercer). MSAL is responsible for the contents of this PDS, the *Product Guide* and the *Insurance Guide* and is the issuer of them. MOAPL, MIAL, MFAAPL, Mercer, Kogan Superannuation, Kogan, or AIA are not responsible for the issue of, or any statements in this PDS or any other important information referred to in this PDS, the *Product Guide* and the *Insurance Guide*. They do not make any recommendation in the PDS, the *Product Guide* and the *Insurance Guide* or provide any opinion regarding Kogan Super or an investment in Kogan Super.

Kogan Super is a simple, accumulation style super product that accepts different types of contributions.

You can choose from five investment options. Refer to the *Product Guide* for more information about these investment options.

You'll find a number of important documents at kogansuper.com.au/documents including:

- *Product Guide* and *Insurance Guide*,
- trustee and executive remuneration disclosure for the Mercer Super Trust, and
- any other documents that must be disclosed under the Superannuation Industry (Supervision) Regulations 1994 (Cth).

2. How super works

Super is a convenient and tax-effective way of saving for your retirement. It is a long-term investment designed to grow over time as your contributions and investment earnings compound.

Super is, in part, compulsory. In most cases your employer is required by law to regularly contribute a minimum amount to a super fund for you. There are also other, voluntary ways to contribute to your super.

Most people have a right to choose where their employer should direct their Superannuation Guarantee (SG) contributions (Choice of Fund). Contact your employer to check whether you can make a Choice of Fund or visit ato.gov.au for more information.

Helpful super facts

- There are strict rules for accessing your super, paying/transferring your benefit and limits on contributions made to a super fund.
- The Government offers tax concessions on super contributions and therefore depending on how much you earn the money your employer pays into your super fund may attract a lower tax rate compared to the income tax that you pay. Investment earnings are also taxed on a concessional basis.
- The different types of contributions available include SG contributions paid by your employer, salary sacrifice contributions, personal voluntary after-tax contributions (for which you may be able to claim a tax deduction), government contributions and spouse contributions.

General information about super is also available from moneysmart.gov.au

You should read the important information about contributions and payment of benefits in the 'Contributions' section of the *Product Guide* before making any decision about your super. Go to kogansuper.com.au/documents for a copy of the *Product Guide*.

The material relating to contributions and payment of benefits may change between the time you read this PDS and when you acquire this product.

3. Benefits of investing with Kogan Super

You will enjoy benefits like:

- simple and easy to understand investment menu with five options to choose from
- online access to your super details
- Customer communications and investment updates
- a Helpline to answer many of your questions about your super, and
- limited free financial advice.

We have simple to use online tools to manage your super.

Log in online to:

- view your account balance,
- update your personal details,
- switch between investment options,
- add or update your preferred beneficiary nomination,
- manage your communications preference, and
- search for other super accounts and consolidate them into your Kogan Super account.

You should read the important information about the significant benefits and features of Kogan Super in the *Product Guide* before making any decision about your super. Go to kogansuper.com.au/documents for a copy of the *Product Guide*. The material relating to how Kogan Super works may change between the time you read this PDS and the day you acquire this product.

Receiving your benefits

The amount of your benefit is your account balance. If you have insurance cover, you may receive an insured amount if you are assessed as Totally and Permanently Disabled (TPD) or you die (including Terminal Illness) and the Insurer pays an insured amount to Kogan Super.

You may be eligible to receive a monthly benefit if you are insured and become temporarily disabled.

You can request that your benefit be transferred to another superannuation fund at any time or access your super as a cash payment in part or whole, if you can meet certain requirements under superannuation legislation.

4. Risks of super

All investments, including super, carry some risk.

Investment risk

Investment risk is generally used to describe the risk of an investor getting back less than they put in.

Your level of risk in Kogan Super will vary depending on the investment option you select.

Investment options each have different levels and types of risks, depending on the assets that they invest in. Generally, assets with the highest long-term return may also carry the highest level of short-term risk. Returns for each investment option will vary and future returns may be different to past returns.

Your investment could rise or fall in value or produce a return that is less than expected. Rises and falls in value can happen quickly and for many reasons. Investment returns are not guaranteed and an investor may lose some or all of their money.

Some of the types of investment risks include:

- **Counterparty risk** – a counterparty does not meet its contractual obligations.
- **Credit risk** - a debt issuer may default on payment of interest or principal.
- **Currency risk** – overseas investments may be affected as a result of foreign currencies falling or rising in value relative to the Australian dollar.
- **Inflation risk** – an investment may fail to maintain its purchasing power due to increases in the price of goods and services
- **Investment manager risk** – one or more investment managers may underperform.
- **Market risk** – adverse moves in financial markets negatively affect the value of an investment.
- **Political risk** - domestic and international political events could negatively impact the value of an investment.
- **Timing risk** – money is invested at higher market prices than those available soon after.

Other risks

Other important risks that may affect your super include:

- super or tax laws may change in the future, which may affect the tax effectiveness of your super or when your final benefit can be paid.
- your final super benefit may not be enough to adequately meet your retirement needs.

How risk affects you

Your level of acceptance for risk may vary depending on a range of factors including your age, investment timeframe, your risk tolerance, and type of your other investments.

You should read the important information about investment risks in the 'How we invest your super' section of the *Product Guide* before making any decision about your super.

Go to kogansuper.com.au/documents

The material relating to understanding investment risks may change between the time you read this PDS and the day you acquire this product.

5. How we invest your money

We provide a range of investment options to help you meet your needs. This gives you flexibility to tailor your investment strategy if you choose.

The investment menu is made up of:

- Cash
- Indexed Australian Listed Property
- Indexed Diversified Shares
- Enhanced Indexed Conservative Growth, and
- Enhanced Indexed Growth

You can create your own investment mix by choosing any combination from our range of investment options.

You must choose at least one investment option in order to join Kogan Super.

Each investment option has a unit price that reflects the value of the investment option's assets (after the deduction of costs and taxes). Read more about how unit pricing and investment options in the 'How we invest your super' section of the *Product Guide*.

Warning: When choosing an investment option you must consider the likely return and risks of the investment option and your investment timeframe.

How you can change your investment options

It's easy to change your investment options. You can switch between any of the options any time you like. You can update your investment selection online by logging into your online account at kogansuper.com.au or call our Helpline. We don't charge a switching fee or buy/sell costs. See 'Fees and costs' in this PDS and the 'Fees and costs' section in the *Product Guide* for more information.

We may change, close, remove or add investment options to Kogan Super but will notify you of these changes.

Set out in this section of the PDS are the investment details for the Enhanced Indexed Growth investment option. See the *Product Guide* for details of the other options.

About Enhanced Indexed Growth

Description

This investment option invests across most asset classes but mainly in growth assets. The option predominantly takes an indexed investment approach, but with a small amount of active management. It is designed for Customers who want exposure to mainly growth assets and can tolerate a high level of risk over five years.

Objective

To achieve a return (after tax and investment fees) that exceeds CPI increases by at least 3% per annum over rolling five year periods.

Standard risk measure

High

Minimum suggested timeframe

Five years

Asset allocation

Growth / Defensive benchmark (ranges show in brackets)

See the *Product Guide* for more details about this investment option.

GROWTH INVESTMENTS 72%
(50% – 90%)

DEFENSIVE INVESTMENTS 28%
(10% – 50%)

Asset Class	Range %	Benchmark %
Australian Shares	15-45	30
International Shares	20-50	34
Real Assets	0-30	8
Alternative Assets	0-10	0
Growth Fixed Interest	0-10	0
Defensive Fixed Interest & Cash	15-45	28

You should read the important information about how we invest your money in the *Product Guide* before making a decision about your super.

This tells you about:

- the investment options available to you
- how to change your investment options (called switching investment options)
- how we change investment options, and
- the extent to which environmental, social and governance (ESG) factors are taken into account (see 'Sustainable Investment and ESG Considerations').

Go to kogansuper.com.au/documents for a copy of the *Product Guide*. The material relating to how we invest your money may change between the time when you read this PDS and the day when you acquire this product.

6. Fees and costs

Did you know?

Small differences in both investment performance and fees and costs can have a substantial impact on your long term returns. For example, total annual fees and costs of 2% of your account balance rather than 1% could reduce your final return by up to 20% over a 30 year period (for example, reduce it from \$100,000 to \$80,000). You should consider whether features such as superior investment performance or the provision of better Customer services justify higher fees and costs. You or your employer, as applicable, may be able to negotiate to pay lower administration fees. Ask the fund or your financial adviser*.

To find out more

If you would like to find out more, or see the impact of the fees based on your own circumstances, the **Australian Securities and Investments Commission (ASIC)** website (moneysmart.gov.au) has a superannuation fee calculator[#] to help you check out different fee options.

This table shows fees and other costs that you may be charged. These fees and other costs may be deducted from your account balance, from the returns on your investment or from the assets of Kogan Super.

Other fees, such as activity fees, advice fees for personal advice and insurance fees, may also be charged, but these will depend on the nature of the activity, advice or insurance chosen by you.

Taxes, insurance fees and other costs relating to insurance are set out in sections 7 and 8 of this document respectively.

You should read all the information about fees and other costs because it is important to understand their impact on your investment.

* This text is required by Australian law but does not apply to Kogan Super. Our fees are non-negotiable.

[#] The calculator referred to above can be used to calculate the effect of fees and costs on account balances.

Enhanced Indexed Growth investment option

Type of fee or cost	Amount	How and when paid
Investment fee¹	An investment fee of 0.24% per annum of your account balance	We generally calculate and deduct this fee on the last day of the month from your account balance.
Administration fee¹	An administration fee of 0.33% per annum of your account balance, which includes an estimated expense allowance of 0.05% per annum of your account balance.	We generally calculate and deduct the administration fee on the last day of the month from your account balance. The expense allowance may range from 0.00% to 0.05% per annum. If the actual expense allowance is less than 0.05% per annum, the total administration fee will be reduced accordingly.
Buy-sell spread	Nil	Not applicable
Switching fee	Nil	Not applicable.
Advice fees relating to all Customers investing in a particular investment option	Nil	Not applicable.
Other fees and costs²	See note ² below.	See note ² below.
Indirect Cost Ratio (ICR)¹	An estimated ICR of 0.10% [^] per annum of your account balance. [^] The estimated ICR is based on a reasonable estimate only of the indirect costs generally expected to apply to the investment option for the year ending 30 June 2020. The ICR may vary from year to year. For more details, see 'Indirect Cost Ratio' in the 'Additional explanation of fees and costs' section in the <i>Product Guide</i> .	ICRs are generally calculated and deducted daily from the underlying investment vehicles or the relevant investment option when unit prices are determined.

¹ From 1 July 2019, if your super account balance is less than \$6,000 at 30 June of any year, the total combined amount of administration fees, investment fees and indirect costs charged to you for the prior year is capped at 3% of your super account balance. Any amount charged in excess of the cap must be refunded. The cap will apply for the year ending 30 June 2020 and later years.

² We may apply other fees and costs which include family law fees (splitting fee, request for information fee), advice fees for personal advice (which are negotiable) and insurance fees. Refer to 'Additional explanation of fees and costs' in the *Product Guide* for further details.

Warning: You may have to pay an adviser service fee (which is negotiable) if you consult a financial adviser.

The Statement of Advice given to you by the adviser will include any details about this fee.

Example of annual fees and costs for the Enhanced Indexed Growth investment option

This table gives an example of how the fees and costs for the Enhanced Indexed Growth investment option can affect your superannuation investment over a one year period. You should use this table to compare this superannuation product with other superannuation products.

Example - Enhanced Indexed Growth investment option		Balance of \$50,000
Investment fees	0.24%	For every Balance of \$50,000 you have in the Enhanced Indexed Growth investment option, you will be charged \$120.00 each year
PLUS Administration fees	0.33%	And , you will be charged \$165.00 each year in administration fees.
PLUS Indirect costs for Enhanced Indexed Growth	0.10%	And , indirect costs of \$50.00 each year will be deducted from your investment.
EQUALS Cost of Enhanced Indexed Growth		If your balance was \$50,000, then for that year you will be charged fees of \$335.00* for the Enhanced Indexed Growth investment option.

*Additional fees may apply. Refer to 'Additional explanation of fees and costs' in the *Product Guide* at kogansuper.com.au/documents for more information.

Fees and costs

You should read the important information about fees and costs in the *Product Guide* before making a decision about your super. The *Product Guide* is available at kogansuper.com.au/documents

This information includes:

- the fees and costs of each investment option, and
- definitions of the fees referred to in the fees and costs table. Refer to 'Defined Fees' in the *Product Guide* for these definitions.

The material relating to fees and costs may change between the time you read this PDS and the day you acquire this product.

Fee changes

We have the right to change any fees without your consent. We will notify you in accordance with legislation about increases in fees or charges (other than government charges) at least 30 days in advance.

Tax

Tax information is explained in the following section.

7. How super is taxed

Superannuation is generally taxed at three stages:

Contributions

Concessional contributions: Employer contributions (including SG employer contributions), salary sacrifice contributions and contributions where you tell us you intend to claim a tax deduction are generally taxed at 15%*. This tax is deducted from your super account. The tax is paid on your net contributions after relevant fees and insurance premiums are deducted. We pay the 15% contribution tax to the Australian Tax Office (ATO).

*An additional tax of up to 15% also applies to concessional contributions for higher income earners. The ATO assesses this tax separately and, if applicable, will issue you with an assessment notice.

Non-concessional contributions: After-tax contributions, where you do not claim a tax deduction, are generally tax-free.

Warning: Contribution caps apply to the amount of concessional and non-concessional contributions in any financial year. Additional tax may be payable if your contributions exceed the caps in a financial year.

Investment income

Investment earnings are generally taxed at up to 15%. Where unit prices apply to an investment option, an allowance for this tax is deducted from investment earnings before the unit price is determined. We pay the tax on investment income to the ATO.

Super payouts

Super benefits may be taxed if your age is less than 60. Generally, no tax applies to super benefits once you turn 60 (tax may be payable on some Death benefits and some disablement income benefits where this benefit applies to you). Withholding tax is deducted from your super benefit before it is paid to you. Different rules may apply if you are not an Australian or New Zealand citizen or an Australian permanent resident. We pay any tax we deduct from your super benefit to the ATO.

Warning: It is important that we have received your Tax File Number (TFN) when you join Kogan Super.

Under the Superannuation Industry (Supervision) Act 1993, we are authorised to collect, use and disclose your TFN.

We may disclose your TFN to another superannuation provider, when your benefits are being transferred, unless you request in writing that your TFN not be disclosed to any other superannuation provider.

It is not an offence if you do not provide your TFN to us.

However, if we do not have your TFN:

- We will only be able to accept employer contributions (including salary sacrifice contributions) made for you. No other contributions can be accepted, including non-concessional and Government co-contributions;
- You will pay higher tax on employer contributions (including salary sacrifice) made for you; and
- You may pay more tax than you need to on your super payment.

You should read the important information about tax and super in the *Product Guide* before making any decision about your super. Go to kogansuper.com.au/documents for a copy of the *Product Guide*.

The material relating to tax and super may change between the time you read this PDS and the day you acquire this product.

8. Insurance in your super

If eligible, the insurance cover generally available through Kogan Super is:

- Death (including Terminal Illness),
- Total and Permanent Disablement (TPD) cover, and
- Income Protection (IP) cover.

There are costs associated with this cover. Any insurance premiums will be deducted from your account balance.

Default death and TPD cover

If you are aged 25 or more and have an account balance of at least \$6,000, you will generally be provided with default death and TPD cover upon joining Kogan Super. If you do not meet this criteria upon joining Kogan Super:

- You can opt in to default cover, if eligible, or
- You will generally be provided with default cover from the date on which you first meet this criteria.

For more information about the eligibility criteria, refer to the *Insurance Guide*.

You can cancel your death cover, TPD cover or death and TPD cover at any time by contacting the Helpline. (Note that although you can cancel default cover, you cannot reduce it).

The dollar amount of default death and TPD cover depends on your age next birthday and if you are aged 25 or more ranges between \$6,000 and \$192,000.

The cost of Default Death and TPD cover depends on your age next birthday and gender. If you are aged 25 or more the cost ranges between \$1.20 and \$4.00 per week for females and between \$1.40 and \$6.00 per week for males. The cost of your default death and TPD cover is deducted monthly from your super account.

Refer to the 'Insurance in Your Super' section of the *Insurance Guide* for more details about your default death and TPD cover.

Voluntary Insurance cover

You can login to your account at kogansuper.com.au and apply for Voluntary Insurance cover by completing the relevant form or by contacting the Helpline. You can also adjust the level of cover at any time. These applications or changes will require underwriting by the Insurer. See the *Insurance Guide* for more information.

The dollar amount of voluntary cover you can obtain can be any lump sum amount in multiples of \$1,000 as long as you do not exceed the maximum amount of insurance cover available. Refer to the 'Maximum Benefit Amount' section of the *Insurance Guide* for more information about maximum insurance cover amounts.

The cost of your Voluntary Insurance depends on your age next birthday and gender. The cost ranges between \$0.11 and \$111.71 for females and between \$0.07 and \$112.47 for males per annum for each \$1,000 worth of insurance cover you have. The cost of your cover is deducted monthly from your super account.

IP cover

You can also apply for IP cover. If eligible and the Insurer accepts your application, your monthly benefit is the lesser of:

- 75% of your pre-disability income*,
- the sum insured, or
- the maximum benefit amount of \$30,000 per month.

* See the Glossary section of the *Insurance Guide* for the definition.

You can apply for IP cover at any time at kogansuper.com.au by completing the relevant form. To cancel your IP cover, call the Helpline.

The cost of your IP cover depends on your age next birthday, gender and occupational rating factor.

Based on the "White Collar" occupation rating, the cost of cover ranges between \$0.76 and \$13.62 for females and between \$0.57 and \$13.23 for males per annum for each \$1,000 worth of annual insurance cover you have.

The cost of your IP insurance cover is deducted monthly from your super account. Refer to the 'Insurance in Your Super' section of the *Insurance Guide* for more details on occupational rating factor.

Automatic cancellation of cover

Any insurance cover you have will be cancelled if we have not received any contributions and/or rollovers to your super account for a continuous period of 16 months and you have not elected to maintain your insurance cover.

Where this occurs the cost of all insurance cover will stop being deducted from your super account balance.

Refer to the 'Automatic Cancellation of Cover' section of the *Insurance Guide* for more information about how to elect to maintain your cover.

Warning: Premiums

Insurance premiums for the default cover will be deducted from your super account balance until your application to opt out or cancel that cover is processed by us.

You should read the important information in the *Insurance Guide* about:

- when insurance cover starts and ends,
- how to apply for cover,
- the eligibility criteria for commencement and retention of cover,
- payment of insured benefits,
- the level and type of cover available, and
- the cost of cover,

before making a decision about whether the insurance offered is appropriate for you.

Go to the *Insurance Guide* which is available from kogansuper.com.au/documents

The material relating to insurance may change between the time you read this PDS and when you acquire this product.

9. How to open an account

You may be able to choose where your employer pays your SG contributions or you may wish to make your own personal super arrangements. If you choose Kogan Super, you can join online at kogansuper.com.au

You will need to provide your personal details and choose one investment option in order to complete the online join process. We will then email you details of your super account. After receiving your super account details, you can log into your online account and change how your super is invested.

If eligible or if you opt in for cover, you will be provided with default death and TPD cover. See the *Insurance Guide* for more details on eligibility conditions

All prospective customers please note:

Only persons based in Australia can become customers.

If, for any reason we can't set you up as a customer straight away, any money that is received from you or your employer will be held in trust in a cash account. The money will continue to be held until we confirm that you have joined Kogan Super or refunded or dealt with as permitted by law (with interest on the account used to benefit customers).

Cooling off

You have 14 days after you commence your membership in Kogan Super during which you can cancel your membership by completing and submitting the online enquiry form. This is called the cooling off period.

Enquiries and complaints

If you have an enquiry or complaint, you can

- call the Helpline on 1800 517 212 or +61 3 91 924 431 if calling from overseas, between 8am and 6pm AEST Monday to Friday, or
- complete and submit the online enquiry form, or
- write to:
Enquiries and Complaints Officer
Kogan Super
Locked Bag 20065
Melbourne VIC 3001

You should read the important information about cooling-off, enquiries and complaints procedures in the *Product Guide* before making any decision about your super.

Go to kogansuper.com.au/documents for a copy of the *Product Guide*.

The material relating to enquiries or complaints procedures may change between the time you read this PDS and the day you acquire this product.
